



13<sup>th</sup> Edition  
International  
Business Days  
**LE MANS**  
**2 0 2 0**  
Race for Business

# International Business Days Le Mans 2020

13<sup>th</sup> International Business Meetings  
Le Mans (France) - June 10 and 11

## Participation Contract

An event  
created and organized by



# 1 - Terms and Conditions of Participation

**1. The event.** The 13<sup>th</sup> edition of International Business Days Le Mans 2020 (also called Convention d'Affaires Internationales Le Mans 2020 or IBDLM2020) organized by FLConseil, will take place on June 10<sup>th</sup> and 11<sup>th</sup> 2020 at Technoparc du Circuit des 24 heures, Chemin aux Boeufs - Le Mans (Sarthe) France.

**2. Registration.** The deadline for registration in International Business Days Le Mans 2020 is April 30<sup>th</sup> 2020. Participation will only become definitive after acceptance of registration and after the full payment of fees due. Registration is then firm and definitive.

**3. Payment and terms.** The payment of participation fees is made in Euros (including taxes for French companies) and must be made in one single payment with the registration application by bank transfer made out to FLConseil within a maximum of 1 week time after registration. However, for an amount exceeding € 6000, the payment can be made in 2 times: 50% on registration and the balance to be defined when registering.

## Bank Details

Bank	Branch	Account number	Key
20041	01012	0645447N033	20

## IBAN number – International bank account number

FR28 2004 1010 1206 4544 7N03 320

## BIC –Bank Identifier Code

PSSTFRPPSCE

## Domiciliation

La Banque Postale  
Centre Financier  
45900 – La Source cedex 9 (France)  
Téléphone : + 33 1 53 68 37 37

## Account Holder

FLConseil  
17 rue Marc Sangnier  
92700 - Colombes (France)  
Téléphone : + 33 1 40 12 76 33

**4. Force majeure.** In the event of an occurrence outside its control or of force majeure, the organizer may, as he chooses, change the dates or the venue of this event or cancel it after having notified by written the participants. In that case the organizer makes a commitment to pay off to the registered participants the paid fees, deduction made by the expenses committed for the organization, without this can open straight ahead to compensations.

**5. Cancellation.** The event is based on a concept that relies on the selection of companies and the organization of pre-programmed business meetings. Due to this, cancellations will be highly detrimental to the participation of the others. In the event of a last minute incident preventing attendance of the registered person the company may nominate another participant as a replacement after informing the organizer in writing. No shows will result in forfeiture of the entire registration fee.

**6. Limit of liability.** In its capacity as an organizer, FLConseil is only bound to a best effort obligation.

**7. Exhibition and demonstration.** Please refer to the addendum sent upon request prior to application.

**8. Insurance.** Each participant shall provide a proof of insurance relative to its legal liability, covering all damages for which the participant may be held liable, and in particular: theft, fire or the deterioration or destruction of all equipment or installations.

**9. Grant of Image rights.** Every participant authorizes the organizer to use, in a professional context for needs of information, photos and video of the event in which the participant is represented, and that without limitation of duration in time.

**10. Advertising.** Subsequent to the acceptance of the registration, the organizer authorizes each participant to display the event logo and/or the following words on its sales and advertising documents: « Participant in International Business Days Le Mans 2020 on June 10<sup>th</sup> and 11<sup>th</sup> 2020 ». Likewise, each participant authorizes FLConseil to mention the participant's attendance at the said event.

**11. Confidentiality.** In accordance with the French Data Protection Law of January 6<sup>th</sup> 1978, persons have a right to access, to correct and to delete data relating to themselves.

**12. Competent courts.** In the event of a dispute, which could not resolved by amiable agreement, the jurisdiction of Nanterre (Hauts de Seine) France shall have sole competency.

## 2 - OFFERS

### 1TO1 BUSINESS MEETINGS - 2 days

Wednesday and Thursday



A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event that gives you until 12 sessions of 20 minutes to establish business relations and/or technological partnerships.

Also benefit from the unique atmosphere of the race and from the usable breaks (gourmet dinner, qualifying practice sessions by night, gourmet breaks and buffet lunch) to promote trades and for establishing contacts.

#### The pack, for 1 person, includes the following services:

- Proposal and validation of your personalized meeting plan
- Free access to round table and conferences
- 1 ticket allowing entry to Le Mans 24 Hour circuit to see free and qualifying practice session on the Wednesday
- Private guided visit of paddocks and pits of a team participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- Invitation to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Tasting of regional products from local artisans
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Publication of your company profile in the Participant's Guide
- Referenceing of your company on IBDLM website
- Welcome pack given to you at sign-in
- 1 copy of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

#### CONDITIONS

1 Participant .....	€ 1,800 before tax
Additional Participant .....	€ 1,200 before tax



## 1TO1 BUSINESS MEETINGS - 1 day

Thursday

A business meeting plan especially tailored to suit your needs is prepared with you two weeks before the event that gives you until 8 sessions of 20 minutes to establish business relations and/or technological partnerships.

### **The pack (for 1 person) includes the following services:**

- Proposal and validation of your personalized meeting plan
- The free access to round table and conferences
- Permanent access to the rest area
- Buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- A souvenir gift of the event
- Publication of your company profile in the Participant's Guide
- Referenceing of your company on IBDLM website
- Welcome pack given to you at sign-in
- 1 copy of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

### **CONDITIONS**

1 Participant ..... € 975 before tax  
 Additional Participant ..... € 650 before tax

## EXHIBITOR

Wednesday and Thursday

A dedicated location, that you can tailor as you wish to your needs, in the exhibitor's zone, ideally located between the meeting area and the buffet/pause space. Your stand gives you the opportunity to present your company, your activities, know-how, range of products, equipments and services.

### **The pack (for 2 persons) includes the following services:**

- 1 open space of 6 sqm with table, chairs and electricity provided at no extra charge
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- The free access to round table and conferences
- Private guided visit of paddocks and pits of a team participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- 2 Invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Tasting of regional products from local artisans
- Permanent access to the rest area
- Buffet lunch on the Thursday



- The possibility to be interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Presence of a guard to protect the equipment
- Publication of your company profile in the Participant's Guide
- Referenceing of your company on IBDLM website
- 2 Welcome packs given to you at sign-in
- 2 copies of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

## CONDITIONS

2 participants .....	€ 2,500 before tax
Additional Participant .....	€ 1,200 before tax
+ 1to1 Business Meetings .....	€ 975 before tax

## DEMONSTRATOR

Wednesday and Thursday



Enjoy an area of 9 sqm to perform demonstrations and a speaking time of 20 minutes to present your products, processes and services to all the participants of the International Business Days Le Mans 2020. This limited and differentiating offer gives you the opportunity to combine know-how and outreach.

### **The pack (for 2 persons) includes the following services :**

- 1 open space of 9 sqm with table, chairs and electricity provided at no extra charge
- 1 oral presentation of 20 minutes
- Free access to round table and conferences
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- Private guided visit of paddocks and pits of teams participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- Tasting of regional products from local artisans
- 2 invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- 2 invitations to the buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- Presence of a guard to protect the equipment
- 2 souvenir gifts of the event
- Publication of your company profile in the Participant's Guide
- Mention of your company's participation at the event on IBDLM internet website
- 2 welcome packs given to you at sign-in
- 2 copies of the Participant's Guide including the company identity forms for each participant
- Logistics assistance before and during International Business Days event

## CONDITIONS

2 participants .....	€ 3,500 before tax
Additional Participant .....	€ 1,200 before tax
With 1to1 Business Meetings .....	€ 975 before tax

## SPONSOR

Optimize your participation at the International Business Days Le Mans 2020 through the various sponsoring possibilities that we propose. We thereby offer the opportunity to communicate about your brand thanks to communication forms by the product (lanyards and badges, shoulder bag, souvenir gift of the event), by medias (Participant's Guide, internet website, promotional brochure, ...), by the visual communication on your stand and at strategic locations of the International Business Days (gourmet dinner, buffet lunch, breaks,...).

### Six formulas of sponsoring are available

- Sponsoring of lanyards
- Sponsoring of the shoulder bag
- Sponsoring of the coffee breaks
- Sponsoring of Thursday buffet lunch
- Sponsoring of the souvenir gift
- Sponsoring of the Wednesday gourmet dinner

### The exclusive pack for 2 participants includes following services:

- Your logo features on all the event's documents
- Presentation and logo of your company in the sponsors space on the internet website of the event
- Active link between the internet website of the event and your company's site
- Your company's documentation is included in the participant's welcome pack
- 2 tickets allowing entry to Le Mans 24 Hour circuit to see practice session on the Wednesday
- Private guided visit of paddocks and pits of a team participating in the race
- Tech Talk in the Dunlop Motorsport or Michelin Competition assembly workshop
- Tasting of regional products from local artisans
- 2 invitations to the gourmet dinner on the Wednesday
- The opportunity to see the qualifying practice session by night
- Permanent access to the rest area
- 2 invitations of the buffet lunch on the Thursday
- The possibility to be interviewed by professional media (technical, sport, business)
- 2 souvenir gifts of the event
- Publication of your company profile in the event's Participant's Guide
- Mention of your company's participation at the event on IBDLM website
- 2 welcome packs given to you at sign-in
- 2 copies of the Participant's Guide including company identity form for each participant
- Logistics assistance before and during International Business Days event

Sponsorings of souvenir gift, lunches and Wednesday gourmet dinner are entitled to additional services.

#### **Sponsoring of souvenir gift:**

- 20 minutes presentation of the company and its activities
- Mention of the company during the offering of the gift

#### **Sponsoring of the Wednesday gourmet dinner:**

- Your logo features on the gourmet dinner menu
- 30 minutes presentation in a dedicated room before the Wednesday aperitif and dinner
- The ability to deploy communication equipment in the dining room of the restaurant

#### **Sponsoring of lunches:**

- The lunches areas are dressed with sponsor's colours
- 20 minutes presentation of the company and its activities

### **CONDITIONS**

LANYARD .....	€ 1,150 before tax
COFFEE BREAKS .....	€ 1,500 before tax
LUNCHES .....	€ 2,950 before tax
WELCOME PACK .....	€ 1,500 before tax
SOUVENIR GIFT OF THE EVENT .....	€ 2,950 before tax
GOURMET DINNER .....	€ 3,500 before tax

**If you want to combine participation and sponsoring**, please contact us so in order to set up together the best way to optimise your presence at International Business Days Le Mans 2020. Call us at +33 (0)1 40 12 76 33 or +33 (0)6 82 56 45 80 or email us at [2020@ibdlemans.com](mailto:2020@ibdlemans.com)

### **INVITED / VISITOR**

Wednesday or Thursday

Do you want to invite clients and/or prospects ? To meet, to showcase their know-how and to discuss possible business opportunities ?

You have now the possibility to offer them this new package who allow to beneficiate of a unique program combining business and the discovery of the backstage of the oldest and most prestigious endurance race of the world, the Wednesday and/or the Thursday.

#### **This package provide three formulas:**

Morning + lunch

Morning +lunch + afternoon

Morning + lunch +afternoon + evening

**The personalized pack for the morning + lunch include the followings benefits:**

- Access to the Convention area to allow you to meet the person who invited you
- Meet the participants, exhibitors and demonstrators of the Convention
- The possibility to be interviewed by professional media (technical, sports, business)
- Attend round table, conferences and technical presentations
- The invitation to lunch
- The souvenir gift of the event

**The personalized pack for the morning + lunch + afternoon include the followings added benefits:**

- Private and guided tour of the paddocks and pits of a racing team participating to the 24 hours of Le Mans
- Tech Talk at Dunlop Motorsport or Michelin Competition

**The personalized pack for the morning + lunch + afternoon include the followings added benefits:**

- Invitation to the gourmet dinner on Wednesday
- Opportunity to view, by night, the qualifying practice session from a private location situated at the 2nd chicane on the Mulsanne straight.

**CONDITIONS**

FORMULA MORNING+ LUNCH .....	€ 495 before tax
FORMULA MORNING + LUNCH + AFTERNOON .....	€ 645 before tax (Wednesday)
.....	€ 745 before tax (Thursday)
FORMULA MORNING + LUNCH + AFTERNOON + EVENING .....	€ 795 before tax (Wednesday)
.....	€ 895 before tax (Thursday)

**GUEST**

Thank a customer, a partner, congratulate a collaborator, hold the attention of a prospect through the experience of intense and unforgettable moments on Wednesday 13th June in attending the free and night-time qualifying practice sessions.

**The Guest pack, for one person, includes the following:**

- Access to buffet with tasting of local products
- 1 ticket allowing entry to Le Mans 24 Hour circuit to see free and qualifying practice sessions on the Wednesday
- The private and guided visit of paddocks and a team's pits participating in the race
- Tech talk in Michelin Compétition or Dunlop Motorsport assembly workshop.
- Free time to visit the Le Mans 24h Museum, the Village, ....
- 1 invitation for the gourmet dinner at the Auberge de Mulsanne.
- The possibility to watch by night the qualifying practice session from a private space at the second chicane on Mulsanne straight.
- 1 souvenir gifts of the event
- Publication of the company profile in the event's Participant's Guide
- Mention of the company's participation at the event on IBDLM internet website
- 1 welcome pack given at sign-in
- 1 copy of the Participant's Guide including company identity form for each participant
- Logistics assistance before and during International Business Days event



## CONDITIONS

GUEST ..... € 590

## COMMUNICATION

Optimize your participation in the International Business Days Le Mans 2020 in boosting your communication before, during and after the event.

**We offer you several promotion tools.**

- Presentation of your company by email sent to all entities invited to the International Business Days Le Mans 2020. Make your skills known:

- « **Zoom on...** » your company in a wave of specific emails sent once per month, following a periodicity to be defined between the date of registration and June 30 2020, to all qualified contacts invited to International Business Days Le Mans 2020 (possibility of a different message every month).

- **Your advertising in the Participant's Guide** given to each participant

An advertising four coloured 1/2 page, 1 page, inside front cover, inside back cover, and back cover advertising.

## CONDITIONS

« **Zoom on** » ..... € 975

**In the printed guide given to each participant**

Four coloured 1/2 page .....	€ 390
Four coloured 1 page .....	€ 670
Four coloured inside front/back cover .....	€ 840
Four coloured back cover .....	€ 1,100

# Registration Form

Please complete all pages of this file and return them to us by e-mail at [inscriptions@ibdlemans.com](mailto:inscriptions@ibdlemans.com) or by mail to the following address: IBD Le Mans - 26, rue Gambetta 93400 Saint Ouen (France).

For any questions, you can reach us at + 33 6 82 56 45 80

The mentions followed by \* must be filled in

## Your Company

Name of the Company \* .....

Intra-Community VAT identification number \* .....

Address \* .....

Zip Code \* ..... City\* .....

Country \* .....

Phone\* .....

Website \* .....

Activities \*

Main Activity \* .....

Year of creation of the company ..... Staff .....

Turnover .....

## Participants to IBOLM 2020

### Participant 1

☐ Mr ☐ Mrs

First Name, Family Name \* .....

Position\* .....

Email\* .....

Direct Phone /Mobile Phone \* .....

### Participant 2

☐ Mr ☐ Mrs

First Name, Family Name \* .....

Position\* .....

Email\* .....

Direct Phone /Mobile Phone \* .....

### Participant 3

☐ Mr ☐ Mrs

First Name, Family Name \* .....

Position\* .....

Email\* .....

Direct Phone /Mobile Phone \* .....

## MAIN PURPOSES OF YOUR PARTICIPATION\*

-  
-  
-  
-  
-  
-

## Person in charge of the registration

☐ Mr ☐ Mrs

First Name, Family Name \* .....

Position\* .....

Email\* .....

Direct Phone /Mobile Phone \* .....

# Order Form

	Price before tax	
1to1 Business Meetings – 2 days (Wednesday + Thursday)	€ 1,800	
+ Additional Participant	€ 1,200	
1to1 Business Meetings - 1 day (Thursday)	€ 975	
+ Additional Participant	€ 650	
Exhibitor – 2 days - 2 Participants	€ 2,500	
+ 1to1 Business Meetings	€ 975	
+ Additional Participant	€ 1,200	
Demonstrator – 2 days - 2 Participants	€ 3,500	
+ 1to1 Business Meetings	€ 975	
+ Additional Participant	€ 1,200	
Invited visitor: morning+ lunch	€ 495	
Invited visitor: morning + lunch + afternoon (WEDNESDAY)	€ 645	
Invited visitor: morning + lunch + afternoon (THURSDAY)	€ 745	
Invited visitor: morning + lunch + afternoon + evening (WEDNESDAY)	€ 795	
Invited visitor: morning + lunch + afternoon + evening (THURSDAY)	€ 895	
Guest – Wednesday	€ 590	
Sponsoring		
Lanyard	€ 1,150	
Welcome Pack	€ 1,500	
Coffee breaks	€ 1,500	
Lunches	€ 2,950	
Souvenir gift of the event	€ 2,950	
Gourmet dinner	€ 3,500	
Communication by web - «Zoom on»	€ 975	
Printed Communication (Participant's Guide)		
Four color 1/2 page	€ 390	
Four color page	€ 670	
Four color inside front or back cover	€ 840	
Four color back cover	€ 1,100	
TOTAL (VAT excluded)		
VAT (20%) - For French companies only		
TOTAL (VAT included)		

# ONE TO ONE BUSINESS MEETINGS PROCESS

**ATTENTION: THIS DOCUMENT IS INTENDED ONLY TO PARTICIPANTS WHO HAVE SUBSCRIBED A «1TO1 BUSINESS MEETINGS» OFFER OR OPTION**

## Stage 1

**from SEPTEMBER 2019**

### **REGISTRATION**

Participation in the 1 to 1 pre-arranged Business Meetings Le Mans 2020 is assured via the on line registration forms which has to be downloaded [www.ibdlemans.com](http://www.ibdlemans.com)

Present yourself ! Complete the document concerning your company identification remembering to give the objectives of your participation, complete the participant's forms and fill in the areas indicating the products or services that you offer or are looking to purchase.

This constitutes your first communication to the companies which you will meet.

Once all the fields are completed, please send the documents by email [2020@ibdlemans.com](mailto:2020@ibdlemans.com) or by post to FLConseil 26 rue Gambetta 93400 St Ouen (France) to register your registration.

On receiving your documents, an email will be sent to you confirming receipt of your registration by our team.

At the same time as registration, the payment for your participation must be made by bank transfer. Full payment is obligatory to validate your participation in IBD Le Mans 2020.

## Stage 2

**Middle of MAY 2020**

### **CONSULT THE LIST OF PARTICIPANTS AND INDICATE YOUR REQUESTED BUSINESS MEETINGS**

We will send you a document enabling you to indicate your requested business meetings. By visiting the event website, consult the list of registered participants as well as their detailed profiles, indicate the meetings you request corresponding to your criteria as well as your priorities and return the document to us.

## Stage 3

**End of MAY 2020**

### **ORGANIZATION OF YOUR MEETING SCHEDULE**

We establish a meeting plan for you as a function of your priorities and availabilities. This stage enables the maximum number of meetings to be set up according to the availability of each participant. You can accept or refuse the requests for meetings that are made to you.

## Stage 4

**JUNE 3**

### **YOU RECEIVE BY MAIL YOUR PERSONALIZED MEETING SCHEDULE**

Depending upon the choices you have made, you will receive by email your individual meeting plan.

## Stage 5

**JUNE 10 and 11**

### **1to1 BUSINESS MEETINGS (20 minutes each)**

Each participant must scrupulously respect their meeting schedule. Last minute absences are very detrimental to the good functioning of the meeting process.

On the day, the organizing team will be on hand to help you if necessary to set up additional meetings and respond to any questions you may have.





## FICHE DES EXPERTISES / EXPERTISE FORM



Renseignez (x) très soigneusement cette fiche car les informations que vous allez indiquer serviront à préparer votre planning des rendez-vous personnalisés. Elles permettent à vos interlocuteurs de bien comprendre votre besoin ou votre offre.

Complete (x) this form very carefully as the information you give will be used to prepare your 1to1 pre-arranged meetings. It will enable the person you are meeting to correctly understand your need or offer.

Donneur d'ordre = BESOIN Fournisseur = OFFRE		Buyer = NEED Supplier = OFFER		<b>SOCIETE - SOCIETY :</b>  <b>Activités - Activities :</b>			
INDUSTRIE - INDUSTRY		BESOIN NEED	OFFRE OFFER	SERVICES - SERVICES		BESOIN NEED	OFFRE OFFER
<b>Transformation des métaux</b>  <b>Transformation of metals</b>	Alliages Alloys			Association, syndicat professionnel Association, Professional organisations			
	Décolletage / Screw cutting (machining)			Bancs d'essai, tests / Test bench, tests			
	Découpage, emboutissage / Cutting, stamping			Bureau d'étude / Design and engineering			
	Fixation / Fixing			Calcul / Calculators			
	Fonderie / Casting			Chambre de Commerce et d'Industrie Chamber of commerce and industry			
	Forge / Forging			Conception, Développement / Conception, Development			
	Métaux ferreux Ferrous metals			Conception, édition de logiciels / Conception and software editing			
	Non-ferreux / Non-ferrous metals			Conseil, audit / Consulting, audit			
	Produits semi-finis Semi-finished products			Contrôle et mission d'expertise Control and mission of expertise			
	Ressorts / Springs			Création de sites internet / Creation of websites			
	Soudage / Welding			Distribution produits / Product distribution			
	Tôlerie fine / Precision welding metals			Emballage et conditionnement / Packing and packaging			
	Traitements revêtements / Treatment, coatings			Environnement / Environment			
	Transformation produits semi-finis Transformation of semi-finished products			Etudes/Essais/Gestion de projet Studies/Tests/Project Management			
	Usinage de précision / Precision machining			Formation / Training			
Autres / Others			Gestion des données / Data Management				
<b>Transformation</b>  <b>Transformation</b>	Des plastiques / Of plastics			Industrialisation / Industrialization			
	Des caoutchouc / Of rubber			Informatique / Computing			
	Autres / Others			Ingénierie / Engineering			
<b>Composites</b>  <b>Composites</b>	.....			Instrumentation / Instrumentation			
<b>Outillages</b>  <b>Tooling</b>	Fabrication directe / Direct manufacture			Laboratoire / Laboratory			
<b>Moules / Molds</b>	Modèles/maquettes / Models/Scale models			Maintenance / Maintenance			
<b>Modèles</b>  <b>Models</b>	Moules /Molds			Mesure, métrologie / Measure and metrology			
	Outillage / Tooling			Organisateurs de salon / Show organisers			
	Prototypage rapide / Rapid prototyping			Qualité / Quality			
	Autres / Others			Recherche & Développement / Research & Development			
<b>Electronique</b>  <b>Electronics</b>	Assemblage / Assembly			Représentation, mission commerciale / Sales missions			
<b>Electricité</b>  <b>Electricity</b>	Cablage / Cabling			Robotique / Robotics			
<b>Microtechniques</b>  <b>Microtechnics</b>	Etudes électroniques / Electronic design study			Sécurité, prévention, hygiène / Health, safety, security			
	Fabrication de circuits imprimés Manufacture of printed circuits			Service internet Internet services			
	Fabrication de pièces de précision Manufacture of precision components			Solutions informatiques Computer solutions			
	Montage de sous-ensembles / Sub-assembly			Transport, logistique / Transports, logistics			
	Montage d'ensemble / Full-assembly			Veille technologique / Technological watch			
	Autres / Others			CAO, etc. / CAD, CAM, etc.			
Assemblage de sous-ensemble et ensemble Assembly of sub-assemblies and complete assemblies				Autres / Others			
Energie / Energy							
Systèmes hydrauliques / Hydraulic systems				Autres besoins / Other needs			
Fluides / Fluids							
Gaz / Gas							
Intégrateurs de systèmes / Systems integrator				Autres offres / Other offers			
<b>Equipements industriels</b>  <b>Industrial equipments</b>	Machines spéciales / Special machines						
	Autres / Others						



# GENERAL CONDITIONS EXHIBITOR AND DEMONSTRATOR



**Addendum to the General Conditions of Participation**

## 1. SITE OF THE EVENT

Espace CÉLÉGO. Technoparc of Le Mans 24 Hour circuit, Chemin aux Boeufs - Le Mans – France

## 2. EXHIBITION AND DEMONSTRATION SPACES

### Distribution of the spaces

- The organizer draws up the event's floor plan and makes freely the distribution of the spaces, taking into account as widely as possible the wishes expressed by the exhibitor/demonstrator, the nature of the products and/or services it displays, the layout of the exhibition/demonstration area which it suggests to install as well as, if necessary, the date when the registration to the event was recorded by the exhibitor
- Besides, the organizer makes sure that the exhibition/demonstration spaces as well as those for the pre-arranged meetings are nearby in order to generate opportunities of exchanges between the participants, whatever the formula(s) they chose.

### The stand

- Form: opened on 3 or 4 sides
- Basic dimensions of a unit: 3m x 2m (118»x79")
- Equipment provided by the organizer for a 6 sq m (64.6-sq ft) unit: 1 table 1,80m x 0,90m (70.9»x35.5») and 4 chairs (possibilities of additional chairs by request during the installation, without extra cost)
- Connection to the power grid with free provision (220v)
- Stand number: advised to every participant by email prior to the event.

### Decoration of the space

- The personal decoration of the exhibition/demonstration space is made by the exhibitor/demonstrator and under its responsibility. It must comply with the safety regulations published by public authorities and the organizer.

### Putting back into initial condition

- The exhibitors/demonstrators get settled on the sites as they found them and must leave them in the same condition

## 3. WORK TIME LIMITS

- Installation of the space by the exhibitors/demonstrators: on Tuesday 9<sup>th</sup> June between 4:00 pm and 7:00 pm and on Wednesday 10<sup>th</sup> June between 7:00am and 9:00am
- Disassembly: on Thursday 11<sup>th</sup> June between 5:00pm and 6:30pm

## 4. EXHIBITION MATERIAL

- Every exhibitor/demonstrator provides itself for the transportation of the exhibition and communication materials used during the event.
- However, the organizer enables every participant to make everything or part of its exhibition material delivered on the site of the event (address specified at the point 1). In this case, the exhibitor must inform the organizer of the contents, the date and the means to deliver the sending by email 2020@ibdlemans.com at the latest on 31<sup>th</sup> May. The exhibitor/demonstrator must put on every parcel a label showing clearly

**Espace C'élégo**  
**INTERNATIONAL BUSINESS DAYS LE MANS 2020**  
**Technoparc du circuit des 24 heures – Chemin aux Bœufs**  
**72100 Le Mans (France)**

It is up to the exhibitor/demonstrator to provide the period for delivering the material in order their receiving takes place at the Espace Célégo between 25<sup>th</sup> May and 3<sup>rd</sup> June. The organizer will not be held responsible in any way for the delay or the non-delivery on time of the material sent by an exhibitor/demonstrator.

## 5. INSURANCE

- The organizer has taken out Professional Civil Liability insurance against the financial consequences of it public liability as an organizer
- The exhibitor/demonstrator must take out an insurance policy covering the financial consequences of its public responsibility as an exhibitor/demonstrator for the duration of the event (installation and disassembly included) as well as all the damages of which it could be held responsible for and among others: theft, fire, damaging or destruction of equipment or installations. The exhibitor/demonstrator commits itself to specifying this policy to the organizer at first request by this one and waives all recourses against the organizer and his insurer.

### 3 - Validation of registration contract

☐ I have read and agree with the Terms and Conditions of Participation and, if necessary, the addendum specifically aimed to exhibitors and demonstrators.

#### **Payment by bank transfer**

Account Holder: FLConseil

Adress : 17, rue Marc Sangnier - 92700 Colombes (France)

Bank Name : La Banque Postale

Adress: Centre Financier - 45900 – La Source Cedex 9 (France)

#### **Bank Details:**

<b>Bank</b>	<b>Branch</b>	<b>Account Number</b>	<b>Key</b>
20041	01012	0645447N033	20

BIC : PSSTFRPPSCE

IBAN : FR28 2004 1010 1206 4544 7N03 320

Signatory name:

Position:

Date:

Signature and company stamp

Once completed, thank you for sending this contract by email to [inscriptions@ibdlemans.com](mailto:inscriptions@ibdlemans.com) or by post to **FLConseil - 26, rue Gambetta 93400 Saint-Ouen (France)**

Our sales team is at your disposal  
from Monday to Friday  
from 9:00 am to 7:00 pm



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